

Gilles SAVARY

Project Management

Software Development

Technical & Commercial Support

Gilles SAVARY

RESUME

Mechanical-Electrical engineer. Professional career characterized by projects management, software development and support, consulting and technical support to the sale and marketing, as well as quality assurance. Development and promotion of automation products. 20 year-experience in software development and industrial project management.

PERSONAL PROFILE

Bring to the organization dynamism, initiative, rigor and creativity. Relational, listening, observation and arguing capabilities, clarity of expression. Able to delegate and motivate a team; team spirit and autonomy.

Methodical, pragmatic, far-sighted and persevering; enthusiastic, open, curious, altruist, worthy of confidence. Good faculty of analysis and synthesis, logical and critical spirit. Willingness and self-control, adaptability, conscientiousness; stress resistant. Appreciate challenges which stimulate his action.

MAIN COMPETENCES

➤ **Projects Management**

- Management of industrial customer turn-key projects including: offers, negotiations, management of orders, financing, budgeting and resources planning, internal orders and subcontracting, realization follow-up, customer interface, supervision of forwarding and commissioning.
- Software development : pre-studies, mock-ups, specifications, planning (objectives, priority, deadlines, resources, budget), follow-up, release, implementation.
- Team leading of electrical & software development engineers as well as customer support engineers.

➤ **Software Development**

- Technical support to customer developers for enterprise reporting applications.
- Web sites creation.
- Development of applications related to robot scheduling, including relational data bases.
- Realization of a data base for customers and projects management
- Study of man/machine interface, presentation of mock-ups and realization of libraries.
- Development of a production flow simulator for cable manufacturing.
- Specification, development, test and commissioning of vision systems.
- Design and realization of a real time multi-tasking kernel for the control of machines.

➤ **Sale and Marketing Support**

- Technical and commercial preparation of offers.
- Products Management: structuring of the offer, determination of prices, creation of commercial documentation, support to sale and marketing, presentation to customers.
- Creation of a registered trademark Nomos®.
- Organization and presentation of automation products during specialized fairs.

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CAREER

- 2008- APPLIED MATERIAL, Cheseaux/Lausanne (Equipment for the solar industry)
Software Manager 2008
- Establishment of the software development follow-up, particularly the specification, testing and version release. Establishment of the bugs and improvements tracking process and database.
Outsourcing of software developments.
- Engineering Manager** 2008-
- Management of the machine startup team (11 persons and 1 supervisor)
- Constitution of the electrical, electronical, electro-technical, mechatronical and software development team of 10 people. Recruitment, transfer of know-how, implementation of the methods and processes of Applied Materials.
- Projects supervision: Electro-technical obsolescence and introduction of new technologies (Sinamics), development of new machine, continuous improvement, new electronic and software concept with patent preparation...
- Support for second sourcing of electrical cabinet manufacturing (selection of the provider, specifications, first article inspection)
- Onsite electro-technical problem solving for Chinese customers.
- 2005-2007 **VIBROMETER SA**, Fribourg (*Vibration monitoring systems for propulsion units and machinery*)
Project Leader
- Project management for new condition monitoring systems development.
- 2003-2004 **ACTUATE INTERNATIONAL**, Fribourg (*Enterprise reporting application*)
Customer Support Engineer / Team Lead
- Technical support to customer: Problem resolution and advices.
- Team leading: case supervision, interface with the American support and development teams.
- 1999-2001 **ZYMARK**, Lausanne (*Robotic equipment for pharmaceutical and chemical laboratories*)
Software Engineering Manager
- Development and management of customer projects (application scheduling and data bases).
- IT site management: Installation of a NT domain with server and Internet environment.
- 1990-1999 **NEXTROM**, Ecublens (*Equipment for the cables and plastic tubes industry*)
Business Project Manager 1997-1999
- Customer project management for the supply of plastic tubes production lines.
- Development of a customers and projects follow-up data base.
- R&D Manager** 1993-1996
- Responsibility of the development of production lines automation systems.
- Responsibility of the development team (12 engineers).
- Promotion of new products within the firm and towards customers.
- R&D Project Manager** 1991-1993
- Manufacturing of an extrusion line to validate the new automation concept.
- Industrial Engineer** 1990-1991
- Structuring and simplification of the existing automation products.
- Creation of the ISO 9001 Quality system for software development.
- 1989-1990 **TESA**, Renens (*Equipment for measure and dimensional control*)
System Engineer: Test of new software technologies. IT Management of the software engineering department. Development and support of customer projects with data bases.
- 1985-1989 **CERAC**, Ecublens (*Research center Atlas-Copco*)
Consulting Engineer 1988-1989
- Development of the new consulting activity for industrial visions systems.
- Research Engineer** 1985-1987
- Analysis, evaluations, developments of libraries and applications (real time kernel, industrial vision). Responsibility of a vision system project for robotic assembly.

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TRAINING AND DIPLOMAS

Continuous training in the field of management, product and project management, development of businesses, quality, and software development.

Mechanic-Electronics Engineering degree of the Special School of Mechanics and Electricity (ESME), Paris 1984. Baccalaureat C (Mathematics & physical sciences), Academy of Créteil, 1978.

LANGUAGES

French: mother tongue

English: fluent

Spanish: oral knowledge

DATA PROCESSING

Analyse, conception and programming using various methods (SA, Merise, UML) languages (Visual BASIC, C, Modula2, Pascal, Assembler, Java, HTML...) and data bases (Oracle, SQL-Server, Access, FileMakerPro). Mastering of operating systems (Windows, Linux, VMS), networks (Internet/intranet) and desktop applications (MS Office...).

PERSONAL DATA

Born on September 3, 1960

Divorced, 1 child

Nationalities: Swiss and French

... Some appreciations

"... Mr. Savary is a trustworthy collaborator, effective, dynamic, able to work in a team as well as independently. His behavior with respect to customers, collaborators and managers of the company was always pleasant and a model of behavior..."

2001, ZYMARK

Christa Nutzhorn, General Manager

"... Mr. Savary was a dynamic and organized collaborator, maintaining good relations with his colleagues as well as with his superiors. He was an invaluable collaborator due to his technical skills coupled with his strong sense of customer relations. He gave us complete satisfaction..."

1999, NEXTROM

Franz Jermann, Business Manager

"...We have always been fully satisfied with Mr. Savary's work; he demonstrated a strong professionalism, a spirit of co-operation and a synthesis mind which we appreciated very much. He always showed a great sense of responsibility in managing and completing the projects he was given. The quality of his relations with his superiors and his colleagues made them think highly of him..."

1989, CERAC

Dr. David Hugues, Director